



TINtech

The Insurance Network Technology Conference

15th June 2017

Grand Connaught Rooms, London

Updated agenda

Technology strategy for the digital age

BOOK TODAY
Early booking rate £399 + VAT

Keynote speakers:



Juan de Castro
Chief Operating Officer
Hiscox



Stuart Booth
Director of Digital
RSA Insurance

5 new speakers:



Craig Foster
Managing Director
HomeServe Labs



Raphael Caruso
Head of Innovation
Euler Hermes



Andreas Braun
Head of Global Data & Analytics
Zurich



Paul Burrows
Customer Experience & Operations Director, Personal Direct & Retail Partners, AXA Insurance



David Clamp
Former Head of IT
Hiscox

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Overview

Ensure your digital technology strategy delivers

TINtech is the technology strategy event that focuses on HOW to enable effective business processes, deliver operational efficiencies and drive customer focused innovation across your organisation.

As digital technologies continue to pervade and underpin every aspect of insurance it's never been more critical to devise and implement an effective technology strategy – **the key challenge is bringing IT and the business together to deliver successful change.**

Attend the sector's leading technology strategy event to discover how technology supports and enables effective business processes, drives up customer value and creates sustainable competitive advantage.



Join over 350 industry peers to:

- Discover the art of aligning people, processes and technology to deliver successful digital transformation
- Overcome the operational and tech challenges to enable innovation and deliver a customer focused strategy
- Leverage the power of AI, machine learning, connected devices, Blockchain, robotics and other new technologies within your business
- Grasp the opportunities as digital reinvents insurance distribution, claims and communications over the next 5 years
- Ensure you're ready to meet changing customer expectations as new technologies create new industries and new insurance markets

Early booking rate: £399+VAT Expires 19/05/2017 (Standard rate: £499 + VAT)

Programme

08:15 Registration, coffee and networking

09:00 Chair's introduction and opening remarks

KEYNOTE PRESENTATIONS

Transforming operations to deliver a customer focused business strategy

- An overview of a wholesale systems replacement and business transformation
- Overcoming the practical challenges of delivering an IT transformation to enable a better customer experience
- Developing and supporting our customer obsessed culture
- How will the InsurTech revolution impact insurance?
- Staying ahead in an environment of rapid technology development



Juan de Castro
Chief Operating Officer
Hiscox

“Digital isn’t just a channel, it’s a state of mind”

Creating a digital-centric business

- Enabling a digital culture to effectively overcome business challenges
- Developing a top down and bottom up approach to enable this culture change
- Driving innovation to rethink and reshape insurance in response to digital change
- The impact of future tech such as IoT, AI and machine learning on industry dynamics
- Who will be the winners in the new insurance landscape?



Stuart Booth
Director of Digital
RSA Insurance

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New sponsor announced



170

places already
confirmed



10:45 Coffee & networking

11.15 STREAMED SESSIONS

Please select one of the following five stream sessions. Each stream features case study presentations followed by round table discussions – allowing you to benchmark and discuss key issues with your peers.



Book
2 places and
the 3rd is
FREE

STREAM 1 Personal lines

Leading digital transformation to meet changing customer expectations

- Successfully responding to changing distribution dynamics
- Devising customer journeys that are both personal and scalable
- The role of future technology such as AI to deliver faster, more accurate outcomes for customers
- The implications of IoT. Will it transform the role of traditional insurance from a passive relationship to an active one?



Jonathan Mansley
Head of Digital Strategy and Propositions
LV=

CASE STUDY: 'Forget the devices, technology and data' – effectively evaluating new technologies

- Developing a successful business rationale to assess the range of InsurTech developments
- Don't think what your customer might want...know!
- Using design thinking to develop new propositions that deliver customer value
- Assessing the impact of IoT, Blockchain and virtual reality for insurance



Leigh Calton
Head of Research and Development
Ageas UK

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STREAM 2 Commercial lines (SME & Mid-Market)

Effectively responding to the changing SME insurance landscape

- Responding to rapidly shifting customer expectations
- The implications for the operating and business models of insurers, intermediaries, partners and suppliers
- Increasing speed to market and effectively pricing in a digital world
- Skills and capabilities needed to win in the future SME market



Ed Bradshaw
Former Group Director of Strategy, Innovation and M&A
AXA UK

CASE STUDY: How digital is reinventing small and medium commercial insurance distribution

- Augmenting traditional data to better understand customers and enhance underwriting
- Enabling self-service to enhance the customer experience and drive efficiencies
- The role of AI and machine learning in facilitating these advances
- Making access to advanced analytics and 'deep learning' more cost effective and feasible



Beatriz Montoya
Marketing Channels Director
Simply Business

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Each session is

STREAM 3

Lloyd's & London markets

Driving change and adoption within the London market: enabling modernisation through TOM

- TOM progress, KPIs and future objectives
- Speeding up change and adoption of the core initiatives
- Is CSRP the right approach in an agile, digital world?
- Enabling innovation to find efficiencies and new ways of working
- Developing the skills and competencies for the next generation of leaders



Adrian Thornycroft
TOM Programme Director
Lloyd's

Overcoming the practical challenges of delivering market wide transformational change

Our expert panelists will respond to Adrian's presentation and establish the questions to be covered during the round table discussions.



James Livett
Associate Director
LIIBA



Martyn Scripps
London Market
Modernisation Lead
XL Catlin

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STREAM 4

Digital transformation

CASE STUDY: Successfully delivering digital innovation and agile organisational change

- Key challenges for CIOs and business leaders as technology pervades every aspect of the value chain
- Creating an agile and innovative culture
- Transforming people process and technology around digital thinking
- Ensuring innovations are successfully transferred into BAU
- Key criteria for delivering successful organisational change



Serge Taborin
Global Digital
Innovation Director
Aviva

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SAPIENS

STREAM 5

Leveraging new technologies

CASE STUDY: Leveraging strong existing brands to expand customer offerings through connected homes

- Defining the opportunity size of connected homes
- What are the most useful products and services that can be delivered?
- Investing £500m to build the capacity and capability to deliver these services
- How will connected homes impact insurance markets?



Sudeep Maitra
Director of Strategy and Development
Centrica Connected Home

CASE STUDY: The practical applications of AI in insurance

- The art of the possible and what is available now
- How is AI being used to improve customer service and operational efficiency?
- Using AI in complex, language based reports to make claims decisions
- The future challenges for successfully implementing AI in insurance operations



Matthias Heuberger
Head of Process and Value Chain
Digitisation
Zurich Insurance

13:00 Lunch in the exhibition hall

s followed by a round table discussion and feedback

14.00 PANEL DISCUSSIONS

Delegates choose one of the following five panel discussions, each featuring brief presentations followed by audience Q&A.



**Early
booking rate
Expires
19/05/2017
Standard rate:
£499+VAT**

PANEL DISCUSSION 1 Enabling innovation and harnessing disruption

Speeding up innovation and product development

The investment in InsurTech, innovation hubs and garages shows no sign of abating - but how do you ensure your investment delivers a return?

This panel discussion will explore:

- Creating the right cultural conditions for innovation
- What can we learn from the startup, lean mentality to speed up innovation?
- What InsurTech developments are making a tangible difference to insurers' bottom lines?
- Is it really a case of "disrupt or be disrupted"?



Jimmy Williams
CEO
Urban Jungle



Pankaj Kane
Head of Digital Systems
Prudential Assurance



Craig Foster
Managing Director
HomeServe Labs

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PANEL DISCUSSION 2 Transforming operations & policy administration

Successful operational transformation

Transforming core systems is still the key focus for many organisations' capital expenditure.

This panel will explore how you deliver a successful transformation initiative in a fast paced digital environment.

Topics to be covered include:

- Transforming legacy to become more customer focused rather than product centric
- Delivering 'Insurance as a Service': the next inevitable step or temporary fad?
- Using design thinking to challenge traditional processes and systems – and the tech to support them
- Overcoming operational challenges and avoiding common pitfalls



Chris Atkinson
Head of Innovation & Partnership
Development
Zurich



Lulu O'Leary
Strategic Transformation Director
AIG



Sam Smithson-Biggs
UK GI Transformation Director
Aviva

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PANEL DISCUSSION 3

Robotic process automation

Robotics, AI and machine learning

Robotics and AI are set to play a major role in the development of all industries including insurance over the next 10 years.

Our expert panelists will explore how robotic process automation can be used now and the advancement towards AI solutions.

Topics to be covered include:

- How robotic process automation can overcome complex legacy challenges in underwriting and claims
- Overcoming the tension between cold analytics and delivering an empathetic insurance service
- Where has RPA made the biggest impact in terms of improved customer service and efficiency?
- The next steps for RPA – can AI and machine learning enable effective robo advisers?
- The organisational and cultural considerations of AI driven change



Alan Hickman
Head of Self-Serve Operations
LV=



Steve Tait
Head of Claims Automation
RSA Insurance



Alison Sergeant
VP Global IT Services and Operations
Renaissance Re

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KOFAX

PANEL DISCUSSION 4

Transforming the customer experience

New tech and applications to engage customers and transform the customer journey

We are at the start of the digitalisation of everything – the question is how will insurance respond to meet changing customer expectations?

Topics to be covered include:

- How is technology changing customer expectations?
- How can we use digital tech to meet these expectations and enhance insurer-customer interactions?
- Enabling customer self-service
- Delivering a good customer journey through multiple channels
- How will future technologies like IoT, wearables, connected devices etc impact the customer experience?



Paul Burrows
Customer Experience & Operations Director, Personal Direct & Retail Partners
AXA Insurance



Heather Smith
Digital Transformation Director
LV=



Mark Evans
Marketing Director
Direct Line Group

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PANEL DISCUSSION 5

Advanced analytics

Overcoming the data challenges to enable advanced analytics

Data lies at the heart of successful decision making that enables better customer outcomes and improves business performance. But as data and computing power increases, how do you leverage the opportunities they present?

Topics to be covered include:

- How will the explosion in computing power transform what can be achieved through data?
- Leveraging data to deliver better customer outcomes through AI & machine learning
- Developing an IT infrastructure and operating model that can both harness analytics and secure your data
- Moving from risk mitigation to risk prevention through advanced analytics



Dr Jake Kennard
Centre for Nanoscience and Quantum Information
Bristol University



Paul Middle
Global Telematics Partnering Director
RSA Insurance



Andreas Braun
Head of Global Data & Analytics
Zurich

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AppOrchid

New speakers announced

15.20 WORKSHOPS

Please choose one of the following **five workshops**, each features a case study presentation followed by round table discussion and feedback



WORKSHOP 1 Next generation claims technology

Meeting customer expectations at 'the moment of truth'

Successfully transforming claims to meet digital customer expectations, improve efficiency and drive up retention

- Thinking about claims processes and technology through a customer focused lens
- Key criteria for successful strategic change management in claims
- Leveraging new technologies to improve the customer experience
- Developing new business processes and overcoming cultural inertia when adopting new technology



Ibi Moghraby
Head of Claims Strategy & Customer Experience
Allianz

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WORKSHOP 2 Enabling on-demand cloud services

Reducing the total cost of ownership through cloud technologies

Using cloud services to deliver efficiencies and improve service

- Building the business case for cloud through 'total cost of ownership'
- Successfully implementing cloud technologies to reduce costs & improve efficiencies
- Opportunities in risk modelling, underwriting and claims service
- Driving up underwriting performance through the use of real time data



David Clamp
Former Head of IT
Hiscox

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Early booking rate: £399 + VAT Expires 19/05/2017. Standard rate: £499 + VAT.

WORKSHOP 3

Modernising core systems

Successful change management

Overcoming the people, process and technology challenges of modernizing core systems

- Dealing with legacy systems that are a barrier to achieving the digital enterprise
- Understanding the strategic business objectives and aligning them with the technology strategy
- Delivering the infrastructure to enable global client services
- Overcoming the practical challenges of untangling the legacy spaghetti



Declan Martin
Head of IS
Dentists Provident Society



David Partington
AEL Personal Insurance Operations Lead (EMEA)
AIG

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WORKSHOP 4

Achieving digital customer engagement

Overcoming organisational challenges

Leveraging digital to drive up engagement to enable growth and improve retention

- How is technology changing customer expectations and creating opportunities for insurers and brokers?
- Getting the basics right in delivering a good customer journey through multiple channels
- Aligning people, process and technology
- Leveraging data and analytics to drive up engagement

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WORKSHOP 5

Blockchain

CASE STUDY - The B3i project: the practicalities of using Blockchain within insurance

- Overview of B3i – the potential for Blockchain to become a shared platform for exchanging contracts
- Results from the B3i proof of concept
- What are the current technology limitations and how will they be overcome?
- The next steps for insurance Blockchain development



Paul Meeusen
Finance Services Director
Swiss RE



Greg Crow
Group Head of Architecture
XL Catlin

New speakers announced

GROUP OFFER: Book 2 places and the 3rd comes FREE

www.TINtech.co.uk

16.30 Closing session

New speaker
announced

AI & Machine learning

Is it the end of the world as we know it?

AI and machine learning is set to transform the world we live in. In recent years advances in AI have transformed image and speech recognition, enabled language translation and seen the successful development of niche advertising through 1 to 1 programmatic marketing at scale.

The old Grandmasters of Chess and Go look on as the machines take over!

With predictions of mass automation driving the loss of manual and skilled jobs, this session will explore how this tech will impact insurance, ask what the time scales are and discuss how organisations should respond.

Topics to be covered include:

- With a 98.9% probability that insurance underwriters will be replaced by robots, is it a good time to be a restaurateur in Lime street?
- Given the lack of trust in the industry, are robo-advice platforms a viable way to win back customers who perceive AI as more impartial and analytical than humans?
- As AI accelerates the transition from paying indemnity from loss to a risk prevention environment, what are the options open to insurers & brokers to add value?



Gordon Henderson
Marketing, Digital and Innovation Director
AXA Insurance



Raphael Caruso
Head of Innovation
Euler Hermes



17.15 Close and drinks reception

Make technology deliver for your business. Be part of TINtech 2017

www.TINtech.co.uk

Who's attending?

Join the 170+ of your peers already confirmed with job titles such as

Chief Operating Officer, Head of IS, Head of Business Transformation, Operations Director, EMEA Head of Digital IT, Head of Business Change & IT, Chief Commercial Officer, CIO, Group Digital Director, Head of IT, Connected Home Director, Head of Business Operations, Director of Digital Marketing, Chief Executive, Group Head of IT & CIO, Head of IT & Business Change, Chief IT Architect, COO

From market-leading companies like

Hiscox, XL Catlin, Marsh, Chubb, BGL Group, Travelers Insurance, Aviva, CNA Hardy, Direct Line Group, Munich Re, confused.com, RSA, Canada Life, Aon, LV=, Ageas, UIA, Zurich, Allianz, Jelf Group, QBE, 1st Central, Miller Insurance, AXA and many more...



Book today:
£399 + VAT



020 7079 0270



www.the-insurance-network.co.uk



info@the-insurance-network.co.uk

Why attend?

We stick to a number of 'golden rules' that enable you to maximize value from our events and ensure you gain key insights from other members of the audience *as well as* the presenters:

- 1 Only director level delegates in the audience**
No suppliers or junior managers can attend as delegates to ensure you discuss and benchmark with your peers. Suppliers can only attend if they are sponsoring or exhibiting
- 2 Interactive format**
By including dedicated time for discussion, reflection and benchmarking, you can pick up invaluable learnings and practical techniques from your peers
- 3 No press, no transcripts – just honest, open discussion**
Speakers will 'water down' their presentations if they know there are press in the audience – that's why we are independent from any publication, have no press in the audience and take no transcripts

Book 2 places and the 3rd is FREE

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Content Guru provides cutting-edge cloud contact centre and Communications Integration™ services to hundreds of the world's largest enterprises.

Its **storm**® cloud platform converges all communications such as voice, email, web chat, social media, SMS and video, enabling any-channel, any-time, any-location engagement with customers, whilst its integration tools allow hundreds of IT systems such as CRM, analytics, case management, AI and WFM to be linked. This means that next-generation services can be rolled out hand-in-hand with legacy applications, tackling the real-life challenges that insurance companies face as they look to retain existing customers whilst managing emerging product demands.

Clients in sectors ranging from insurance through to utilities, travel and government use **storm**. Its technology powers organisations such as Axa, Citibank, HSBC, Sodexo, and the National Health Service (NHS). These clients choose the platform for its unparalleled scalability and reliability in handling enormous volumes of multi-channel communications, its flexibility in delivering best-in-class services anywhere, anyhow and at any time, and its scope for truly international deployments. **storm** supports hundreds of applications, including:

- Multi-channel Cloud Contact Centre & Unified Communications (email, video, voice, SMS, IM, web and social media from a single platform)
- Communications Integration™ (converging data and communications, and enabling disparate systems to interoperate)
- PCI-compliant card payment services
- AI (Artificial Intelligence) and propensity modelling (interpreting data sources to deliver mass-personalised messaging and unprecedented customer engagement)

The company's accolades include a 2016 Queen's Award for Enterprise: Innovation, back-to-back UK IT Industry Awards in 2015 and 2016, a 2017 UK Cloud Award for Digital Transformation and most recently a 2017 IT Europa Award for Best Vertical Market Solution. It has been accredited with ISO 9001 for quality, ISO 14001 for environmental management, ISO 27001 for data security, and Level 1 PCI DSS compliance for payment security, the highest international standards in each respective field.

Stream Sponsors:



TIBCO Software takes businesses to their digital destinations by interconnecting everything in real time and providing augmented intelligence for everyone, from business users to data scientists. This combination delivers faster answers, better decisions, and smarter actions. For nearly 20 years, thousands of businesses around the globe have relied on TIBCO technology to differentiate themselves through compelling customer experiences, optimised assets and innovative new business models.

Learn how TIBCO brings data alive at www.tibco.com or contact us at asharp@tibco.com



Endava is a privately-owned IT services company, with over 15 years of experience of working with some of the world's leading Finance, Insurance, Telecommunications, Media, Technology, and Retail companies. Through the Agile Transformation and Digital Evolution propositions, Endava is helping clients evolve and transform their businesses to meet the needs of today's and tomorrow's customers.

Endava has over 3,600 employees located in offices in North America and Western Europe and delivery centres in Colombia, Moldova, Romania, Macedonia, Serbia and Bulgaria. Along with investing in long term customer relationships, Endava recognised the importance of providing rewarding and challenging careers for people and, by doing so, has established itself as the employer of choice for the best and brightest engineers. www.endava.com



Sapiens International Corporation (NASDAQ and TASE: SPNS) is a leading global provider of software solutions for the insurance industry, with a growing presence in the financial services sector. Sapiens offers core, end-to-end solutions to the global general insurance, property and casualty, life, pension and annuities, reinsurance and retirement markets, as well as business decision management software.

The company has a track record of over 30 years in delivering superior software solutions to more than 400 financial services organizations worldwide.

The Sapiens team of approximately 2,500 professionals operates through our fully-owned subsidiaries in North America, the United Kingdom, EMEA and Asia Pacific.

For more information, please visit www.sapiens.com



VirtusaPolaris, the market-facing brand of Virtusa Corporation and Polaris Consulting & Services, Ltd.* is a leading worldwide provider of Information Technology (IT) consulting and outsourcing services that accelerate outcomes for Global 2000 businesses in Insurance, banking and financial services, healthcare, telecommunications and media.

Insurance represents approximately 20% of VirtusaPolaris' global business. VirtusaPolaris represents all Insurance segments and is especially focused on Non-Life Insurance, Life and Pensions, Wealth Management and Reinsurance. VirtusaPolaris' strength lies in domain knowledge and a mature solution suite that covers core insurance processes of claims management, underwriting, customer service management, financial transformation. VirtusaPolaris continually delivers tangible benefits across the claims process with innovative solutions including Consulting, Digital Transformation, Robotic Automation, Cognitive Computing, Analytics, Platforming and Cloud.

Through a proven platforming methodology, domain expertise and technology innovation, VirtusaPolaris enables organisations to consolidate, rationalise and modernise IT operations. Our preemptive outsourcing solutions address dual challenge of growing revenues while improving IT cost efficiencies.

Virtusa Corporation is headquartered in Massachusetts, and together with Polaris, has 50 offices across North America, Europe and Asia.

For more information email us at salesinquiries@virtusapolairs.com or visit www.virtusapolairs.com * Polaris Consulting & Services, Ltd. is a subsidiary of Virtusa Corporation

Panel Sponsors:



OutSystems offers a low-code platform that allows you to visually develop an entire application, easily integrate it with existing systems, and add custom code when needed. Crafted by engineers with an obsessive attention to detail, every aspect of the platform is designed to help businesses build and deliver better apps faster. With presence on four continents, OutSystems is the only solution that combines the power of low-code development with advanced mobile capabilities, enabling visual development of entire application portfolios.

Our low-code platform can help insurers rapidly develop powerful web and mobile applications that streamline processes across business units. For example, a number of leading insurers are currently delivering innovative channel and mobile experiences with OutSystems that support end-to-end claims management, agent and broker portals and other core operations. And, their self-service apps are empowering prospective policyholders and customers, while reducing time and costs and improving customer experience.

AXA, Prudential, and Zurich are just a few of the insurers using OutSystems to help them with digital transformation, ensure high-quality customer service, strengthen relationships with agents and partners, and boost sales and marketing. www.outsystems.com



Kofax is a leading provider of smart process applications that simplify the business critical First Mile™ of information intensive

customer interactions. We combine market leading capture, process management, analytics and mobile capabilities that enable organizations to increase their responsiveness to customers, provide better service, gain a competitive advantage and better grow their businesses while reducing operating costs.

For more information, please visit www.kofax.com



Sefas is a global software organisation providing omni-channel customer communication management solutions.

Sefas solutions help our clients to:

- Adhere to changing compliance directives
- Enable self-service & interactive multi-channel communications
- Ensure new upselling / cross selling opportunities are realised
- Transform the customer experience – sending the right message, at the right time, through the right channel
- Agile transformation of supporting customer communication-centric processes

To find out more, come along to the panel that we are chairing “New technologies and applications to transform the customer experience” or visit: www.sefas.co.uk



App Orchid has developed an advanced Artificial Intelligence platform that uses Machine Learning and Natural Language

Processing to enable organizations to capture, correlate, process, analyze, visualize and search all their data. Consistency of judgment can be very challenging in processes such as actuarial analysis, underwriting and reliable assessments of claims and settlements.

Advancements in the field of machine intelligence now makes it possible to correlate data across sensors and other structured data unstructured data (such as documents, presentations and emails), and other enterprise data sources, in any way they want to maximize operational benefit and gain deeper insight into nebulous risk factors. Being bi-directional, our platform enables the user to feed his own personal experience, we call this Tribal Knowledge, into the system which then becomes part of the enterprise's IT real-estate.

Rapid deployment, low cost of ownership and minimum disruption risk have allowed our award-winning innovation platform to be successfully deployed across multiple energy, insurance and asset-heavy industries across application areas such as capital planning, asset risk, workplace safety and corporate compliance.

www.apporchid.com



Mphasis is a global business & technology services company specializing in Insurance, Banking & Capital Markets. Mphasis helps

insurers take advantage of digital forces across connected devices, big data/ actionable insights, Omni-channel engagement, Robotic Process Automation (RPA) and Blockchain to emerge as leaders. Over 3,100 dedicated Mphasis insurance professionals, including former C-level executives with an average of 20+ years of experience (across Life & Annuity and Property & Casualty insurance carriers), drive increased business value for carriers in a fast evolving insurance marketplace. To know more, visit : <http://www.mphasis.com/digitalInsurer.html>

Workshop Sponsors:



Duck Creek Technologies is a leading provider of comprehensive P&C insurance software and services for insurers of all sizes worldwide. Employing progressive

technology, Duck Creek solutions enable insurers to optimize outcomes and enhance engagement through advanced digital and data capabilities and integrated functionality that can be delivered via the cloud or on-premise.

For more information, please visit www.duckcreek.com



Hubio provides integrated solutions to help organisations in the insurance and automotive sectors increase efficiency, reduce claims, build customer engagement and enable usage-based personalisation. Hubio is bringing new levels of data-driven insights

to the insurance industry challenging and redefining established business models. Hubio's Enterprise Insurance Suite enables you to streamline your processes with a modular platform for the management and processing of insurance claims, policies, billing and rating, with integrated business intelligence – delivering proven COR impact.

Hubio's Collaboration and Reporting solutions help you transform your data management with easy-to configure, self-serve tools to facilitate collaboration between insurers, brokers, end-users and regulators. Hubio Telematics enables auto insurance companies to connect driver, telematics device, vehicle, data, analytics, customer-engagement tools and operational systems and processes (risk, claims, pricing) into a single, scalable, organic business model.

Our transformational approach to auto insurance is designed to change driver behaviour, improve road safety and improve loss ratios. Hubio was formed to be a best-in-class solutions provider, bringing together several industry-leading technology and service businesses. As one organisation, we are uniquely placed to deliver and support true end-to-end solutions.

For more information, please visit [hubio.com](http://www.hubio.com)



Hyland, creator of OnBase has more than 20 years of Enterprise content Management and insurance vertical expertise in providing solutions to nearly 500 insurance customers across the globe. General

Insurance, Life and Health insurers, use the highly configurable OnBase solution to streamline processes, reduce costs, increase transparency and improve customer service.

OnBase also seamlessly integrates with core administration systems for greater ROI from carrier's current technology investments.

Learn more at www.onbase.com/insurance



Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees.

More than 200 P/C insurers around the world have selected Guidewire.

For more information, please visit www.guidewire.com. Follow us on twitter: @Guidewire_PandC.

Drink Sponsor:



ITC Infotech is a specialized global full service technology solutions provider, led by Business and Technology Consulting.

The company provides solutions to enterprises (particularly Insurance & Healthcare, Banking and Financial Services), as a long-term sustainable partner, through our key Service Offerings: Core Platform Surround Services (Operational Enablement through ADM, Transformation, Integration and Testing-as-a-Service), Digital Transformation Services (Portals, end-to-end Data Management – Infrastructure to insights, Advanced Analytics, IoT and Mobility Solutions) and Infrastructure Management Services.

ITC Infotech's Digital@work infuses technology with domain, data, design, and differentiated delivery, in a flexible Challenger Vendor Model, to significantly enhance experience and efficiency, enabling our clients to differentiate and disrupt their business.

www.itcinfotech.com

Lanyard Sponsor:



INSCALE delivers offshore development teams from Macedonia, Portugal and Malaysia.

You get a dedicated team of IT resources, who only work for you. We hire team members who have the exact skills and experience that you need. You team members learn about your systems, processes and people, and become as efficient as your own employees. We consult and help you through all the phases of establishing and managing your offshore team. Your offshore team will generate up to 60% cost savings compared to building a team back home. We cover most technologies, from mainframe over Java and .NET to web frontend and mobile.

Our clients are technology and insurance companies. We are currently 300 employees. For more information, please visit www.inscale.net

Exhibitors:



M-Files enterprise information management (EIM) solutions improve and simplify how businesses manage documents and other information in

order to become more productive, more efficient and stay compliant. M-Files eliminates information silos and provides quick and easy access to the right content from any core business system and device, and achieves higher levels of user adoption with an intuitive approach based on managing information by "what" it is versus "where" it's stored. M-Files reduces demands on IT by enabling users closest to the business need to access and control content based on their requirements.

For more information, please visit www.m-files.com



Sequel are a leading insurance and reinsurance software specialists delivering powerful, reliable solutions across the market for over 20 years. We are known for our industry expertise, professionalism, and track record for delivering successful

transformation programmes on time and on budget. Sequel is committed to becoming a clear technology champion based on the strong foundations of our Eclipse Underwriting & Broking solutions (which process over £12 billion of premiums annually), with new innovative products such as Sequel Claims and Sequel Impact (for Exposure Management). Our customers are underwriters, brokers and MGAs within the Lloyd's, companies and international insurance/reinsurance sector. www.sequel.com



Fadata is a leading provider of core insurance software solutions that help insurers improve speed to market, enhance their distribution

capabilities, and connect with customers through better user experiences. It enables companies to integrate and streamline processes across key functional areas, channel partners and business lines, while reducing transactional costs.

Industry-specific processes for all major lines of business are supported on a single platform, INSIS, which is deployable on-premise, hosted or on the cloud. With more than 65 client installations in over 30 countries, Fadata is recognized by prominent technology analysts for its market-leading technology and service.

For more information, visit www.fadata.eu



From rating and underwriting to eligibility, claims adjudication and commission calculations, insurance companies around the world trust InRule®, the no-code business rule management system (BRMS), to automate decisions and processes, speed time to market, and lower costs.

InRule makes it easy to respond to and take advantage of changing market conditions and requirements. InRule Technology® enables people to make changes to rules and calculations in applications without code modifications. By allowing technical and non-technical users to change rules and calculations without programming, InRule helps streamline processes and reduce costs.

With InRule Technology, as the rules change, so can your business. www.inrule.com



Websure provide award-winning software solutions and services to the global (re) insurance and risk management industry.

Our solutions support the full insurance lifecycle, from underwriting and policy issuance, through to claims, bordereaux, accounts and reporting via back-office and online products. Leading RRG's, Captives, Insurers, MGAs and Brokers select Websure's scalable solutions providing increased productivity and efficiencies, enhanced customer service with greater audit and control.

With headquarters located in the heart of the London insurance district, Websure employ technical experts and talented insurance specialists who understand clients' businesses and the markets in which they operate. No more fitting your business to your IT system, Websure fits to your business.

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How to register...

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www.TINtech.co.uk



jeremy@the-insurance-network.co.uk



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The Insurance Network is administered by Middleton Burgess Limited, Springfield House, Maidstone, Kent, ME14 2LP

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