TINtech

THE INSURANCE NETWORK

The Insurance Network Technology Conference

Making technology deliver for a digital world

14th June 2016, Grand Connaught Rooms, London

BOOK TODAY
EARLY BOOKING RATE £399 + VAT
RATE EXPIRES 13th MAY
FULL PRICE £499 + VAT

Keynotes

Gordon Henderson
Digital & Innovation Director
AXA UK

Martin Henley
Global Chief Information Officer
XL Catlin

Richard Watson
Futurologist, Writer and Scenario Thinker
Now and Next

Case studies & expert perspectives

Darren Price
Group CIO and Group Executive Member
RSA Group

Steven Zuanella
Chief Digital Officer
Zurich Insurance Group

Ian Fantozzi
Group Chief Operating Officer
Beazley

Serge Taborin
Global Digital Innovation Director
Aviva

Gareth Wharton
Chief Technology Officer
Hiscox

Geoff Godwin
UK Chief Operating Officer
AIG

Gareth Howell
Managing Director, Direct & Retail Partnerships
AXA Insurance

James Fairhurst
Chief Information Officer
Brightside

> TINtech is the leading technology strategy event for the insurance industry

---

Main sponsor:
hubio

Drinks sponsor:
TIBCO

Stream sponsors:
duckcreek technologies An Accenture Company
GUIDEWIRE
xuber INSURANCE SOFTWARE
MAJESCO

Panel sponsors:
RDT REDEFINING TOMORROW
SAPIENS
capitalcapture Part of the pfb Group
Target

Workshop sponsors:
OnBase by Hyland
TmaxSoft
Hitachi Solutions
Mphasis Unleash the Next

Exhibitors:
AQUARIUM we're ready
Charles Taylor INSURETECH
Core
EDM Consultancy Technology Outsourcing
gmc SOFTWARE
inrule TECHNOLOGY
INSURANCE DATA MIGRATIONS
NIU FREEDOM TO SUCCEED
sequel
Objective
OneShield
SCOTT LOGIC ALTOGETHER SMARTER
SIGNAVIO
spigraph network
TIBCO
TWOFOLD
VIPR viprsolutions.com
BANNER MANAGED COMMUNICATION
Vlocity INDUSTRY CLOUD APPS
ZenSar TECHNOLOGIES Your Transformation Partner

Overview

"Technology and digital strategies are the biggest driver of future success or failure"

Technology driven change, innovation and disruption is sweeping across the industry, presenting huge opportunities to enable more efficient, customer-centric systems and processes. As digital transformation challenges existing value chains it has never been more important for directors from across business functions to devise, implement and maintain an effective technology strategy – in partnership with IT.

Attend the sector's leading technology strategy event to discover how increased connectivity, enhanced data analytics, automation and digital customer interaction can deliver profitable growth and competitive advantage within your business.

Now is the time to ensure your technology strategy delivers

Join over 300 of your industry peers to discuss:

- Delivering a customer-centric strategy to meet rising expectations, drive engagement and improve retention

- Enabling digital transformation across the organisation to uncover efficiencies and create competitive advantage

- The impact of the next wave of digital disruption, the latest InsurTech innovations and explore Blockchain & IoT applications

- Ensuring your technology strategy deliveries ROI now and provides an agile platform for future growth

Book 2 places and the 3rd is FREE

Programme

09.00   **Keynote Presentations**

Digital vs human: how the relationship between technology and people will change our lives

- What do we want these technologies to achieve on our behalf?
- As they transform the media, the economy, healthcare, education, work, and the home — what kind of lives do we want to lead?
- The implications for the way organisations and people work

Richard Watson
Futurologist, Writer and Scenario Thinker
Now and Next

Richard Watson is a futurist speaker and scenario thinker who helps organisations to analyze emerging growth opportunities and risks. He will present his vision of the transformative impact of technology on society to trigger a discussion with our panel and the audience.

CIO perspective: the role of technology to win in a changing insurance landscape

- The strategic challenges facing the industry – achieving profitable growth, improving customer engagement and service
- The ever increasing role technology plays in driving and tackling these issues
- Overcoming the legacy challenge - creating and delivering a transformation strategy that delivers the right organisational capabilities following the merger
- A vision for the future insurance landscape – and the CIOs changing role

Martin Henley
Global Chief Information Officer
XL Catlin

Overcoming the strategic challenges of enabling 'digitalisation' and innovation

- Driving the digital strategy to deliver customer-focused solutions across the business
- The next step in digital deployment – online self-service and a single view of the customer in an omni-channel environment
- Creating an innovative environment and culture where new ideas can be nurtured
- Effectively using an incubator methodology to develop innovative new offerings that add value to the customer

Gordon Henderson
Digital & Innovation Director
AXA UK

10.45   Coffee, networking & exhibition

Chaired and sponsored by:

hubio

Delegates select one of the following four streams. Each session features case study presentations followed by round table discussions - allowing you

STREAM 1
Personal Lines

Disrupt or be disrupted: driving innovation and challenging traditional business processes

Digital has transformed every industry – insurance will be no different
- Change is already under way but how will it play out?
- Preparing from a technology, operations and people perspective
- Effectively and purposely disrupting business as usual

Darren Price
Group CIO and Group Executive Member
RSA Group

Achieving digital transformation: overcoming the customer and business challenges

Digital has moved from being a technology to update your website to underpinning business models that disrupt industries. What's next for insurance?
- Developing great digital propositions
- What do the mobile and social trends mean for insurer self-service and customer engagement?
- Overcoming inertia from the senior team by 'talking their language'

Steven Zuanella
Chief Digital Officer
Zurich Insurance Group

Sponsored by

duckcreek
technologies
An Accenture Company

Round table discussions & feedback

STREAM 2
Commercial Lines
(SME & MID-Market)

Digital 2.0 and the disruptive implications for commercial lines

- The challenge of driving digital across the insurance value chain through new systems and existing legacy
- The need to fundamentally rethink how we approach customers, products and service
- Principles of design led thinking and the benefits for insurance: moving away from being tech-centric to design-led
- Driving internal disruption to uncover key innovations

Stuart Booth
Director of Digital
RSA Group

EXTERNAL PERSPECTIVE: The impact of technology on SME distribution in commercial banking

- Drivers and the tipping point for change in the banking sector
- Effectively digitising traditional business processes to meet changing customer demands
- Overcoming the technology, process and cultural challenges
- Key learnings for the insurance sector

Guy Pantall
Head of Product, Innovation and Investment - Global Transaction Banking
Lloyds Bank

Sponsored by

G GUIDEWIRE

Round table discussions & feedback

STREAM 3

Lloyd's & London market

TOMorrow: building the future target operating model

- The opportunities and threats of rapidly developing technology and business models
- Is incremental change to modernise existing systems going to be enough to meet the challenges in 5 years' time?
- How do we effectively challenge market processes to drive innovation?
- Finding and developing the next generation of business and technology leaders to inspire change

Justin Emrich
Chief Information Officer
Atrium Underwriting

Driving efficiency and creating a sustainable innovation environment to enable rapid, relevant product development

- Rethinking the traditional hierarchical business models
- Building a culture of innovation
- Removing red tape to allow innovative projects
- Failing fast and learning the lessons

Ian Fantozzi
Group Chief Operating Officer
Beazley

Sponsored by

xuber INSURANCE SOFTWARE

Round table discussions & feedback

STREAM 4

Successfully delivering IT transformation

A new approach to aligning people, process and technology to deliver successful change

- Changing organisational culture to allow for new technologies and ways of working
- Key criteria for successfully engaging employees
- Creating an agile culture that can embrace future change
- Avoiding common pitfalls that can add time and costs to IT implementations

Michael Gould
Chief Operating Officer
Talbot Underwriting

CASE STUDY: Overcoming key operational and cultural challenges to effectively use agile methodology to deliver change

- Getting the principles of agile right from the start
- Evaluating the pros and cons of a federated verses centralised IT cycle
- Where can an agile scrum deliver organisation benefits?
- Lessons learned in using agile to develop ongoing collaboration between IT and business stakeholders

Linda Cook
EMEA Head of Digital
Chubb Insurance Company of Europe

Sponsored by

MAJESCO

Round table discussions & feedback

14.00 Panel Discussions

Delegates select one of the following five panel discussions, each featuring brief presentations followed by audience Q&A.

Book 2 places and the 3rd is FREE

Technology, innovation & disruption

Leveraging technology to drive innovation and change

It's known that insurers and intermediaries need to innovate to meet the challenges of a digital world – the key question is how. Our expert panel will explore their approach to innovation and the implications of the next wave of technology disruption.

Topics to be discussed:
- How do you create innovation in a risk adverse environment?
- How do you move away from operational innovation into strategy innovation?
- What is the governance model that allows the 'right' innovation to succeed?
- How does IT drive change and innovation with the business?

Serge Taborin
Global Digital Innovation Director
Aviva

Oliver Werneyer
Customer Technology Manager
Swiss Re

Freddy Macnamara
Founder
Cuvva

Sponsored by

RDT
REDEFINING TOMORROW

Transforming operations & policy administration

Becoming more customer-centric and efficient

This panel discussion will explore the key challenges of modernising core systems & processes – and how you overcome them in an effective way.

Topics to be discussed:
- Transforming legacy to become more customer centric
- Delivering insurance as a service: the next inevitable step or temporary fad?
- Using design thinking to challenge traditional processes and systems
- How do you create a 'fail fast, learn quickly' environment?

Malcolm Whitehouse
Independent Consultant, Former CIO - UK Personal Insurance, & Director for Architecture & Change
RSA

Tim Yorke
Chief Operating Officer
ERS

Robert Wagstaff
Head of IT & Change, UKGI CIO
Aviva

Sponsored by

SAPIENS

PANEL DISCUSSION 3
Claims technology

Harnessing the power of technology to drive up claims service

Claims technology provides a massive opportunity to improve customer service whilst also reducing costs and fraud. This panel discussion focuses on the practicalities of using claims technology to achieve better customer outcomes.

Topics to be discussed:
- What is the next stage of transformation for claims?
- Using claims technology to enhance engagement
- Can claims data fundamentally transform customer interaction – from the reactive to the proactive?
- Effectively using AI to improve fraud detection

Ibi Moghraby
Head of Claims Strategy Customer Experience
Allianz

John Begley
Chief Operating Officer, Aon Broking EMEA & Global Broking Centre London
Aon

Geoff Godwin
UK Chief Operating Officer
AIG

Sponsored by

capitalcapture
Part of the pin Group

PANEL DISCUSSION 4
Digital customer engagement

Achieving digital transformation to engage customers

Insurance is behind the curve in terms of leveraging digital to deliver a service that engages and retains customers. Our panellists will present their vision for achieving customer engagement, the key challenges to overcome, and who will be the winners & losers.

Topics to be discussed:
- How is technology changing customer expectations and creating opportunities for insurer interactions?
- Getting the basics right in delivering a good customer journey through multiple channels
- How will IoT, wearables and connected devices change insurance propositions and enable customer engagement?
- Understanding what digital transformation really means for the organisation

Tim Buchanan
Digital Director
Hiscox

James Fairhurst
Chief Information Officer
Brightside

Guy Knight
Interim Marketing Director
Marmalade

Sponsored by

Target

PANEL DISCUSSION 5
The 'Internet of Things' revolution

How will IoT change the insurer / customer relationship?

As the world embraces connected devices and the data they provide, there is a real opportunity for insurers to better understand risks, reduce claims and develop a new service offering. But how will these technologies develop and what will be the impact on the insurer / customer relationship?

Topics to be discussed:
- How will moving from 4.9 to 50 billion connected devices by 2020 impact the industry?
- Coping with the level of data this will generate
- Keeping pace with changing buyer behaviour

Gareth Howell
Managing Director, Direct & Retail Partnerships
AXA Insurance

Ian Stewart
Director Channel Sales and Propositions, Smart M2M
Arqiva

Steve Jay
Head of Innovation
MORE TH>N

Sponsored by

hubio

15.00   Coffee and networking

15.20 Workshops

Delegates select one of the following five workshops

WORKSHOP 1
Blockchain and smart contracts

The potential for insurance: where are we and what can we learn from already live implementations?

- The potential for Blockchain to change the way we transact
- Experiences from establishing a user experience built on the Blockchain: using Blockchain technology to register and transfer IP with less friction
- What are the current technology limitations and how will they be overcome?
- The opportunity and implications of MDL / smart contracts for insurance

Bruce Pon
Co-founder and Managing Director
Ascribe

Gary Nuttall
*Managing Director, **Distlytics**, & former Head of Business Intelligence*
Chaucer Syndicates Ltd

Round table discussion

WORKSHOP 2
Effectively leveraging cloud technologies

Overcoming operational practicalities & cultural inertia to leverage the power and efficiency of cloud

- Building a business case for non-IT directors: overcoming security concerns, reducing costs, handling disaster recovery and business continuity
- Building the capability to offer 'insurance as a service'
- Moving from in-house operations to cloud based systems
- How do you maintain cloud to leverage the agility and cost saving benefits?

Nick Turner
Award Winning Data Mastery & Analytics Expert, Enterprise Data Architect
Markerstudy

Sponsored by

OnBase®
by Hyland

Round table discussion

BOOK EARLY: Early booking rate just £399 + VAT

WORKSHOP 3
Modernising core systems

Tackling legacy systems to drive efficiency and competitiveness

- Overcoming the challenges of legacy systems that are a barrier to achieving the digital enterprise
- Establishing which systems can be evolved and enhanced
- Balancing risks and benefits of replacing a system
- Building a project team, driven by the business, to ensure successful implementation

Carys Lawton-Bryce
Head of IT & Business Change
CNA Hardy

Sponsored by

TmaxSoft

Round table discussion

WORKSHOP 4
Delivering an omni-channel strategy

Delivering an effective customer–centric channel strategy

- Managing the tension between digital and popular but costly traditional channels
- Key criteria for delivering an excellent customer journey that improves engagement, retention and NPS
- It's more than just technology – changing the culture of the organisation
- Where next for mobile, social and the call centres?

David Enwright
Head of Digital and CRM
Euler Hermes

Sponsored by

Hitachi Solutions

Round table discussion

WORKSHOP 5
Robotic process automation

CASE STUDY: Leveraging data locked in legacy systems to deliver the digital strategy

- How robotic process automation can overcome complex legacy challenges in underwriting and claims
- How has this enabled the digitisation of processes?
- Overcoming data migration issues to deliver a single view of the customer
- ROI in terms of improving the customer experience and efficiency

David Nichols
UKGI Chief Operating Officer
Zurich Insurance

Sponsored by

Mphasis
Unleash the Next

Round table discussion

GROUP OFFER: Book 2 places and the 3rd comes FREE   **www.TINtech.co.uk**

16.30   **Closing panel debate**

Is this the end of insurance as we know it?
The hype verses reality of InsurTech, digital disruption and innovation in the industry

Hailed as either the saviour of the insurance industry or the disruptive force that threatens traditional industry dynamics, InsurTech, digital disruption and innovation are the topics of the moment.

Millions are being spent by insurers and venture capitalists to find and fund the next innovation – but are start-ups and innovation labs the best way for insurance to modernise? The panel will discuss the real potential of these entrepreneurial entities and initiatives to deliver the change needed for insurers and brokers to survive in the digital world – and consider the alternatives.

Topics to be discussed include:
- What is the fundamental problem InsurTech is trying to solve?
- What can be learned from other FS sectors?
- Can innovation be driven from within the industry, or has the digital boat sailed?
- Overcoming a risk adverse culture to inject some risk taking into organisations
- Is the flood of capital into InsurTech reminiscent of the 90s Dot Com boom and bust – or is this different?

Sponsored by:

Constantin Beier
COO Head of Data & Analytics
AON

Mitch Doust
Strategic Lead, London
Trov

Gareth Wharton
Chief Technology Officer
Hiscox

hubio

17.10   Drinks reception

Join The Insurance Network…

The Insurance Network is an exclusive community of directors from leading insurers and brokers who benchmark, share ideas and network with their peers at conferences and breakfast briefings.

Joining The Insurance Network as a member not only offers great value for money and time, it will also keep you up to date with key business issues.

As a member you will benefit from FREE attendance at these conferences:

• TINdata	17th May 2016
• TINtech	14th June 2016
• Customer Engagement in Insurance	27th September 2016
• London Market Claims 2016	20th October 2016
• Connected Devices and the Internet of Things	29th November 2016
• TINtech London Market	2nd February 2017
• Strategic Claims 2017	2nd March 2017

Plus priority attendance at breakfast briefings

Membership: £999 + VAT

To discuss membership call **Phil Middleton**

📞 **020 7079 0270**

🌐 **www.the-insurance-network.co.uk**

@ **info@the-insurance-network.co.uk**

🐦 **#TINtech**

Why attend:

We stick to a number of 'golden rules' that enable you to maximize value from our events and ensure you gain key insights from other members of the audience *as well as* the presenters:

1 **Only director level delegates in the audience**
No suppliers or junior managers can attend as delegates to ensure you discuss and benchmark with your peers. Suppliers can only attend if they are sponsoring or exhibiting

2 **Interactive format**
By including dedicated time for discussion, reflection and benchmarking, you can pick up invaluable learnings and practical techniques from your peers

3 **No press, no transcripts – just honest, open discussion**
Speakers will 'water down' their presentations if they know there are press in the audience – that's why we are independent from any publication, have no press in the audience and take no transcripts

Book 2 places and the 3rd is FREE

Main Sponsor:

Hubio provides integrated solutions to help organizations in the insurance and automotive sectors increase efficiency, reduce claims, build customer engagement and enable usage-based personalization.

Through the innovative use of telematics, UBI, mobile, gamification and enterprise technologies, Hubio is bringing new levels of data-driven insights to the insurance and automotive industries, while challenging and redefining established business models.

Our End-to-end UBI solutions give you a turnkey route to implement true end-to-end UBI capability, with our integrated portfolio of telematics-enabled devices, applications and administration solutions, designed for rapid deployment.

With our Connected Car & Driver solutions you can engage customers with platform-based solutions enabling game-changing connectivity – creating unique opportunities for insurers to interact with the driver community.

Hubio's Enterprise Insurance Suite enables you to streamline your processes with a modular platform for the management and processing of insurance claims, policies, billing and rating, with integrated business intelligence – delivering proven COR impact.

Hubio's Collaboration & Reporting solutions help you transform your data management with easy-to-configure, self-serve tools to facilitate collaboration between insurers, brokers, end-users and regulators.

Hubio was formed to be a best-in-class solutions provider, bringing together several industry-leading technology and service businesses. As one organization, we are uniquely placed to deliver and support true end-to-end solutions.

www.hubio.com

Drinks Sponsor:

TIBCO Software empowers executives, developers, and business users with Fast Data solutions that make the right data available in real time for faster answers, better decisions, and smarter action. Over the past 15 years, thousands of businesses across the globe have relied on TIBCO technology to integrate their applications and ecosystems, analyze their data, and create real-time solutions. Learn how TIBCO turns data—big or small—into differentiation at **www.tibco.com**

Stream Sponsors:

Accenture Duck Creek delivers comprehensive P&C insurance software and SaaS solutions. The configurable solutions are designed to work as a full end-to-end solution or as individual standalone components that adapt quickly and seamlessly to handle the unique needs of insurers of all sizes. Duck Creek software enables clients to change their business with speed, leverage data to make better decisions in a real-time environment, streamline operations and deliver exceptional customer service.

www.accenture.com/duckcreek

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire.

For more information, please visit **www.guidewire.com**

Xuber provides insurance software for the global commercial market, drawing on more than 40 years' experience with over 180 customers across 42 countries.

Powered by the Xuber Platform; Xuber Policy, Xuber Claims, Xuber Billing and Xuber Ceding, can be deployed separately or as a fully integrated end-to-end solution for insurers and reinsurers. All Xuber components share a common data model giving you a single source of data, opening the way for a worldwide single platform and better positioning companies for growth. Xuber also provides products to the broker and MGA markets.

The Xuber products are built in partnership with customers to both enable business transformation and give them the competitive edge. Smart solutions, powerful partnerships, transformative technology. For more information visit **xuber.com**

Insurance business transformation is a journey of change and revitalization, a renaissance of insurance. Over 150 insurance companies worldwide in P&C, L&A and Group/ Employee Benefits are transforming their businesses with Majesco's solutions. Our market leading software, consulting and services uniquely underpin the entire insurance value chain and empower insurers with the agility, innovation and speed needed to meet their transformation opportunities head on. Majesco's solutions include policy management, new business / underwriting, rating, billing, claims management, distribution management, BI/analytics, predictive modeling, digital platform with mobile and portal, testing services, cloud services, bureau and content services, transformation services, consulting services and more.

For more information, email us at **info@majesco.com**, follow us on LinkedIn or Twitter and visit us at **www.majesco.com**

Panel Sponsors:

RDT has been at the leading edge of general insurance software for 24 years. From the outset we have been pushing boundaries, producing industry disruptive solutions and investing in technology and people. We are fiercely proud of our approach and our achievements, but we are never satisfied. We constantly work on and improve our products and we are always seeking opportunities to accelerate our technology.

Collaboration is one of our key principles and we work closely with our clients to create an infrastructure that's right for them. Digital technology is transforming the insurance industry and to stay competitive insurers must adopt new techniques and practices – innovation has become a strategically essential target for every insurance provider. Anticipating, embracing and enabling change is what excites RDT. It's in our DNA to go the extra mile for our clients, defining tomorrow's challenges and tackling them before they become problems. Too many insurers are held back by outdated legacy systems, but at RDT we know that insurance can be managed better and sold better. It can be realigned and reconnected with the fast-paced world it lives in. RDT makes that connection, which is why our insurance administration package, Landscape, is the mostly widely used in the UK.

www.rdt.co.uk

SAPIENS

Sapiens is a global provider of innovative software solutions for the financial services industry, with a focus on insurance. We offer core, end-to-end solutions for the general insurance, life, pension and annuities markets, globally. We have a track record of over 30 years in delivering superior software solutions to more than 100 financial services organizations. Our team of insurance and technology experts operates through our fully-owned subsidiaries in North America, the United Kingdom, EMEA and Asia Pacific.

Our portfolio of products includes the following market leading solutions:

• Sapiens ALIS – Policy administration software solution for Life, Pensions and Annuities – for individual, group, and worksite clients
• Sapiens IDIT – Comprehensive, component based software solution, which addresses the specific needs of general insurance & Non-Life – Traditional insurance, direct insurance, bancassurance and brokers markets
• Sapiens Reinsurance – Business and accounting software solution for the entire range of reinsurance contracts and activities – all lines of business
• Sapiens DECISION – Business decision management solution for financial services

For more information, please visit us on **www.sapiens.com**

capitalcapture
Part of the pbs Group

Capital Capture is a specialist provider of document centric business process automation and outsourcing solutions for both the London Market and Commercial Insurance sectors. Using our knowledge and experience gained in the industry over the last 17 years coupled with strong relationships with the world's best of breed technology suppliers, Capital Capture is able to provide a range of inbound and outbound document automation and outsourcing solutions for the insurance sector including digital mailroom, policy onboarding and claims handling.

Our ongoing investment in development and training enables us to provide and implement innovative bespoke automation solutions covering all aspects of paper based and electronic document processing throughout the insurance industry and provide such solutions on premise, hosted, as a managed onsite service or outsource to one of our managed service centres.

Capital Capture has many high profile clients in the insurance sector such as; QBE, ACE, Catlin, Aon, LV= and Cardif Pinnacle all of whom have increased efficiency, improved compliance and enriched client relations through automation of paper and electronic documentation.

Capital Capture is committed to quality, environmental management and information and data security. As such we are accredited to ISO9001:2008, ISO14001:2004 and ISO27001:2013 British Standards. **www.capitalcapture.com**

Target Target Group is a specialist provider of insurance and financial services software and business process outsourcing.
Our IF Channel software enables business users to:
• Create white label products and bring on new distribution partners
• Quickly launch new products to market
• Tailor products to affinity groups
• Quickly change product offerings and business rules

Over 50 major financial institutions rely on our software and servicing including NFU Mutual, Liberty Insurance, LV= and AA Financial Services. **www.targetgroup.com**

Workshop Sponsors:

OnBase by Hyland
Hyland, creator of OnBase has more than 20 years of Enterprise content Management and insurance vertical expertise in providing solutions to nearly 500 insurance customers across the globe. General Insurance, Life and Health insurers, use the highly configurable OnBase solution to streamline processes, reduce costs, increase transparency and improve customer service. OnBase also seamlessly integrates with core administration systems for greater ROI from carrier's current technology investments. Learn more at **www.onbase.com/insurance**

TmaxSoft
With an 18-year company history, over 700 employees, and over US$75 million in sales, TmaxSoft has successfully delivered improved IT performance across the globe to many Insurance clients. As the largest independent software company in South Korea, TmaxSoft's products provide the quality and performance demanded by traditional as well as private/hybrid cloud architectures. TmaxSoft will be on hand to discuss: –

OpenFrame
OpenFrame is a proven mainframe modernization solution that re-hosts mainframe COBOL, PL/1 and Assembler applications on cloud-ready x86 architectures running LINUX/ UNIX. OpenFrame projects are usually delivered in around 12 months with an average 18-month ROI. System TCO is reduced by more than 50% freeing up capital to develop more agile applications to drive the digitisation agenda.

Tibero
TmaxSoft's enterprise database, is an Oracle-compatible database; used by over 1000 clients in Asia which we believe will bring proper competition to the UK database market. Tibero has the highest level of Oracle-compatibility in the market, much more so than Open source making migration quick and easy. Tibero looks and feels like Oracle so existing DBAs and programmers will need minimal training and is priced and licenced sensibly reducing costs by more than half. **www.tmaxsoft.com**

Hitachi Solutions
Hitachi Solutions enables insurance companies globally to use new technology that puts the customer and agent at the heart of your enterprise.

By utilising Microsoft Dynamics CRM and Hitachi Solutions own insurance software, your users have a complete 360° view of their customers, agents and other third parties, enabling them to market, sell and service more efficiently.

Because everyone accesses the same system and can instantly access holistic information on individual customers (including policy details, renewal dates and claims history) your organisation has the information it needs to put the customer at the heart of everything you do. Part of the highly respected Hitachi Group, Hitachi Solutions provides IT strategy and solutions based on Microsoft Dynamics and other Microsoft technologies to some of the world's largest organisations.

With 200+ consultants in the UK and over 1000 globally, we are ideally placed to help insurance companies take advantage of the latest business solutions from Microsoft. **http://uk.hitachi-solutions.com**

Mphasis Unleash the Next
Mphasis is a global Technology Services and solutions company specializing in the areas of Digital and Governance, Risk & Compliance. Our solution focus and superior human capital propels our partnership with large enterprise customers in their Digital transformation journeys and with global financial institutions in the conception and execution of their Governance, Risk and Compliance strategies.

We focus on next generation technologies for differentiated solutions delivering optimized operations for clients. **www.mphasis.com**

Exhibitors:

AQUARIUM we're ready

Aquarium is at the forefront of providing technology solutions to the global general insurance industry. Their cloud platform has been designed and is proven to support companies business lines.

Currently serving over 20,000 users across North America and Europe, Aquarium has a specialist focus on the rapidly expanding area of niche GI, delivering end to end solutions as diverse as Pet, Travel and Gadget and Warranty. Now in its 10th year, Aquarium has offices in the UK, Ireland and the USA. For more information, please visit **www.aquarium-software.com**

Charles Taylor INSURETECH

Charles Taylor InsureTech blends our deep knowledge of insurance with leading-edge technical expertise. We deliver agile, future-proof solutions to clients worldwide, enabling them to escape their legacy systems and meet the changing expectations of their clients.

Charles Taylor InsureTech is part of Charles Taylor plc, a leading international provider of professional services to clients across the global insurance market. Charles Taylor has been providing services to its clients since 1884 and today employs over 1,300 staff in 69 offices spread across 28 countries in the UK, the Americas, Asia Pacific, Europe, Middle East and Africa. **www.ctplc.com**

CORE

For over 25 years, Core has been delivering technology consultancy to a range of industries. Our first projects in the early 1990's involved IT Infrastructure services to the Winterthur group and this has evolved to make us a specialist partner for the insurance sector. Our expertise and close working relationships within the industry have helped us understand the issues that cause insurers the biggest headaches. We are a Microsoft Gold Partner offering services around the entire Cloud platform. We work with our clients to solve business problems, reduce costs, increase efficiency, and achieve their organisation's objectives. **core.co.uk/**

EDM Consultancy ™ Technology Outsourcing

EDM Group is a Sunday Times' Hiscox Tech Track 100 company. Our enterprise solutions are proven to accelerate information exchange across functions, reduce the cost of claims, fraud & associated processes and streamline all inbound/outbound communication.

"Insurance technology that boosts customer experience and simplifies compliance"

From introducing integrated inbound/outbound communications to resolving legacy technology issues, EDM group are trusted experts within the insurance market. Our multi-channel technology-led solutions deliver step-change improvements in efficiency and customer experience – while reducing costs and simplifying compliance. As a result, our clients compete more effectively in a challenging, evolving sector. **edm.com**

gmc SOFTWARE

GMC is a global leader in Customer Communications Management, empowering companies around the world to drive more efficient and effective customer communications. GMC delivers innovative software solutions that enable enterprises to transform the customer experience by deploying powerful engagement strategies. We provide the means for business users to develop contextual, highly personalized communications. Supporting thousands of clients and partners in banking, insurance and healthcare, GMC has the only single design solution for all channels that span the entire customer journey, giving our clients a competitive edge in a market shaped by rapidly changing consumer-technology. For more information about GMC's solution, visit: **www.gmc.net**

inrule TECHNOLOGY

From rating and underwriting to eligibility, claims adjudication and commission calculations, insurance companies around the world trust InRule®, the no-code business rule management system (BRMS), to automate decisions and processes, speed time to market, and lower costs. InRule makes it easy to respond to and take advantage of changing market conditions and requirements.

InRule Technology® enables people to make changes to rules and calculations in applications without code modifications. By allowing technical and non-technical users to change rules and calculations without programming, InRule helps streamline processes and reduce costs. With InRule Technology, as the rules change, so can your business. **www.inrule.com**

INSURANCE DATA MIGRATIONS

Insurance Data Migrations are specialists in migrating and reconciling insurance data. With over 25 years' experience in consolidating and upgrading insurance legacy systems we have mastered a proven data migration methodology to improve the quality and reduce to risk of your migrations. Our deep understanding of most insurance systems and data has also helped leading insurers improve the business processes and efficiency of binder management, bordereaux processing and reconciliation, catastrophe modelling and management information reporting. Our experts are directly in

contact with you and our goal is to deliver your exact requirement on time and to budget. **www.insurancedatamigrations.co.uk**

niu FREEDOM TO SUCCEED

Niu has been providing innovative and agile IT solutions to the retail and financial services sectors for over a decade. We specialise in providing agile, flexible and scalable infrastructure that delivers the solutions our clients need today and for the future, fostering their ambitions for growth by being their partner for success.

We believe that technology should help organisations achieve their goals and find new opportunities. Keeping our vision front of mind throughout everything we do enables us to build partnerships that grow and evolve over time. At Niu, we give our clients the freedom to succeed by removing the burden of building and managing information technology, leaving them free to surpass their business objectives. **www.niu-solutions.com**

Objective

Objective Corporation helps Insurance organisations transform the way that policy wording documents are created using a web-based solution to streamline all aspects of the document lifecycle.

Through transformation and innovation in the production of high value document based information, our customers have benefitted from:
• 30% reduction in time to launch new products-to-market
• 50% reduction in the costs of producing new documents and policies
• Significant improvements in the transparency of these processes to increase governance and minimise risks

Objective ECC for Insurance rationalises and brings transparency to the way that policy wording, product & key facts statements and other supporting business documents are designed, created, reviewed, published and distributed. For further information visit **www.objective.co.uk** or email **insurance@objective.co.uk**

OneShield

OneShield, Inc. delivers enterprise-class policy management, billing, rating, product configuration, and business intelligence and analytic solutions to the global General Insurance industry. Our solutions leverage a tool-based open architecture and single data model platform to help you transform your business and lower your total cost of ownership. OneShield, Inc. has a combined 44 lines of business in production across commercial, personal and specialty markets. To learn more, visit **oneshield.com**

Scott Logic is a bespoke software consultancy with offices in Newcastle, Edinburgh, Bristol and London. The company was founded in 2005 by Gary Scott with the goal of building a successful software development consultancy, that prides itself on quality service and the calibre of its people.

With a number of longstanding clients from a range of sectors including investment banking, financial services, energy trading and oil and gas, the company provides a broad range of services, including User Experience (UX) design, project delivery and testing

Scott Logic has also expanded to form a product-based business, shinobicontrols, which specialises in creating charts and tools for use on mobile apps, both for the individual developer and those in enterprise.

For further information, visit **scottlogic.com**

Sequel are a leading insurance and reinsurance software specialists delivering powerful, reliable solutions across the market for over 20 years.

We are known for our industry expertise, professionalism, and track record for delivering successful transformation programmes on time and on budget.

Sequel is committed to becoming a clear technology champion based on the strong foundations of our Eclipse Underwriting & Broking solutions (which process over £5 billion of premiums annually), with new innovative products such as Sequel Claims and Sequel Impact (for Exposure Management). Our customers are underwriters, brokers and MGAs within the Lloyd's, companies and international insurance/reinsurance sector. **www.sequel.com**

Signavio is a forward-thinking business transformation software company delivering value to the insurance sector through intuitive, collaborative business process and decision management, and workflow automation solutions. Signavio enables insurance companies to gain greater efficiency and operational agility, empowering better management of risk and compliance in the face of increasing regulation.

Signavio puts people and processes at the core of your business and helps you manage your business processes and decisions to achieve sustainable business success. Try Signavio's solutions yourself with a free 30 day trial and visit us at our booth! **www.signavio.com**

Spigraph Network helps insurance companies with tailored capture solutions to automate document-centric processes from Client facing through to back office, including new account opening, claims processing, invoice processing, and contract quality.

Spigraph Network will be partnering with ImageFast who provide a range of Information management solutions and consulting services to help insurance companies maximise their investments, streamline costs and improve processes.

Spigraph Network and ImageFast help companies such as HISCOX, Talbot Insurance and Arch Insurance achieve the highest level of process automation with a rapid return on investment.

To contact a Spigraph or ImageFast representative, please click here. **www.spigraph.com**

Twofold's primary aim is to help your organisation deal with an ever increasing volume of paper and data. We provide enterprise content capture and content management solutions. Forrester rate Kofax as the best capture solution in the world and Kofax rate us as their partner of the year for EMEA.

OnBase from Hyland is in our opinion the world's best enterprise content management solution so visit our stand to see how the world of capture and document management has changed.

Over 2000 customers trust Twofold including over 90 of the FTSE 100 and nearly 1 in 2 public sector organisations. **www.twofold.co.uk**

VIPR is an award-winning provider of sophisticated software solutions. Unrivalled market insight has cemented our reputation as industry innovators.

Our bordereaux, coverholder management and reporting products are market leaders and widely used across the insurance industry.

Plus we provide comprehensive quote and bind solutions and have recently launched a Complaints Manager and Audit Portal. Our clients are insurance companies, managing agents, managing general agents and brokers – they are at the heart of all we do.

We forge long-term relationships with our clients and are passionate about supporting them every way we can, and adding value to their business. **www.viprsolutions.com**

BMC are a leading provider of document management solutions within the Insurance market. We help Insurers & Brokers design, build and execute better performing FCA compliant customer communications across every channel, helping deliver a consistent multi -channel experience for your customers and prospects. We create engagements that influence and shape how people feel, connect and interact with your brand.

Our approach is to use the latest technology and software to offer a complete process solution from data capture and document composition through to channel output, whether that be through traditional print, digital, or social and mobile media. **www.banner-managedcommunication.com**

Vlocity Insurance Apps by Vlocity, Inc., built on Salesforce.com, are modern, enterprise-scale industry cloud and mobile software for insurance product sales, service, and distribution channel management. Vlocity Insurance Apps enable insurance carriers, employee benefits providers, and associated agents and brokers to manage client insurance relationships, policy/annuity/benefit plan portfolios, insurance contract renewals and deliver service across insurance clients and their producer networks. Vlocity Insurance Apps are designed for general insurance (personal and commercial), individual life, annuities, and pensions, as well as employee benefits.

Vlocity, Inc is a member of ACORD. Learn more at **www.vlocity.com/insurance**

Zensar Technologies a trusted partner to fortune 500 global Insurance companies looking to strategically transform and grow. A global operation with a strong track-record of innovation, Zensar's comprehensive range of software services and solutions enable 400+ customers

Services ranges from the traditional to the transformational - across Management Consulting, Business Application Services, Enterprise Solutions, Enterprise Collaboration Services, Business Intelligence, Data Warehousing , Testing & Assurance Services, BPM and Infrastructure Management Services.

Other solutions for Insurers include SME led modernisation framework, predictive analytics for claims fraud detection, beyond social listening and reinsurance management, Digital Strategy consulting and Mobile Applications development. **www.zensar.com**

THE INSURANCE NETWORK

Practitioners (Actively working for an insurer, broker or loss/claims adjuster. No suppliers please*)

Early booking rate £399 + VAT (Rate expires 13th May • Standard rate £499 + VAT)

Group bookings: Book 2 places and the 3rd person comes FREE

Membership: Join the Insurance Network for the annual rate of £999 + VAT and attend all the conferences and events for FREE

*For sponsorship and exhibition stands call Phil Middleton on **020 7631 0034** or email **phil@the-insurance-network.co.uk**

BOOK TODAY
EARLY BOOKING RATE £399 + VAT
RATE EXPIRES 13th MAY
FULL PRICE £499 + VAT

How to register...

1 Select your booking option & choose one of 3 easy ways to register

www.TINtech.co.uk

@ **jeremy@the-insurance-network.co.uk**

020 7079 0270

2 On receipt of your registration we will send you an email confirmation. If you have opted to pay by credit card a member of our team will call you.

3 Please add the date to your diary. Closer to 14th June 2016 we will send through a map & directions to the venue.

Registration terms and conditions

Terms and Conditions: If you are unable to attend this event for any reason you must notify Jeremy Burgess immediately by calling 020 7079 0270. If you wish to cancel your booking we must receive notice in writing before 20th May 2016 and you will be entitled to 50% of the registration fee. Cancellations received on or after 20th May 2016 will not be refunded. If you would like to transfer your booking to another member of your organisation you must contact Jeremy Burgess on 020 7079 0270.

It may be necessary beyond the control of Middleton Burgess Limited to alter the content and timing of the programme or the location of any event. In case of cancellation Middleton Burgess Limited liability is limited to transfer this booking to a similar event to be held within the next 12 months. Should Middleton Burgess Limited be unable to provide a similar event a refund will be applicable to the value of the registration price paid at the time of booking. Personal Data is gathered in accordance with the Data Protection Act. Your details may be passed on to our partners.

The Insurance Network is administered by Middleton Burgess Limited, 1st Floor, Europoint, 5 - 11 Lavington Street, London, SE1 0NZ

Company Number; 05250150 VAT registration number: 848636973